



Melbourne, Australia | 2018

NEO Network Roundtable | 14 November 2018

Crowne Plaza Hotel | 1-5 Spencer St, Melbourne VIC 3008
Bridge Room 2nd Floor

- 12:00 PM **Check-In & Light Refreshments**
- 12:30 PM **Opening Remarks & NEO Network Updates**
Kirk Lawrence, Schneider Electric
- 1:00 PM **Market Overview & Case Study on BlueScope Steel**
Jamie Catt, Schneider Electric | Bridgette Carter, BlueScope Steel
Explore the key industry drivers for corporations to procure renewable energy and the mechanics of buying green power to meet carbon-reduction goals. Learn how companies, including BlueScope Steel, use renewable energy to meet their financial goals to overcome market volatility and rising energy costs.
- 2:00 PM **Legal Considerations of PPAs**
Kate Phillips, Baker McKenzie
Baker McKenzie has been instrumental in supporting corporations and developers in advancing the global PPA industry. In this session, they provide their insights on the development and growth of the Australian market and lessons-learned from recent renewable energy transactions.
- 2:30 PM **Microgrids-as-a-Service**
Shaun Scallan, Planet Ark Power
PlanetArk Power, a NEO Network solutions provider, recently partnered with a corporate buyer on an onsite PPA with a microgrid solution. Learn the benefits of this deal structure and how it can be applied to your renewable energy procurement strategy.
- 3:00 PM **Tea Break**
- 3:30 PM **Global Power Purchase Agreements (PPAs)**
John Powers, Schneider Electric
Renewable energy procurement is possible in many countries. In this session, John Powers presents on common challenges and opportunities in some of the hottest markets, such as the United States, Spain, the United Kingdom, the Netherlands, Poland, India, and China.
- 4:30 PM **Final Q&A & Closing Remarks**
- 5:30 PM **Drinks & Networking**